



JON J. P. FERNANDEZ  
Superintendent of Education

**DEPARTMENT OF EDUCATION  
OFFICE OF SUPPLY MANAGEMENT**

[www.gdoe.net](http://www.gdoe.net)  
501 Mariner Avenue  
B-Building, Suite 116  
Barrigada, Guam 96913  
Telephone: (671) 475-0438/Fax: (671) 472-5001  
Email: [procurement@gdoe.net](mailto:procurement@gdoe.net)



CARMEN T. CHARFAUROS  
Supply Management Administrator

**ADDENDUM ACKNOWLEDGEMENT FORM**

**IFB 015-2021**

**E-Rate Internet Access Service – Wide Area Network (WAN) Lit Fiber Service (Multi-Step)**  
**ADDENDUM 2**

January 19, 2021

Please review the attached document (All Notice/Addendums can be reviewed on our website). Please sign this acknowledgement page and only return this page, attention to KATHRINA O. BAYSON via fax (671) 472-5001 or via email to [kobayson@gdoe.net](mailto:kobayson@gdoe.net).

I, \_\_\_\_\_, an authorized representative of the company named below, acknowledge receipt of ADDENDUM 2, for IFB 015-2021 E-Rate Internet Access Service – Wide Area Network (WAN) Lit Fiber Service (Multi-Step). Number of pages: **19** (including this coversheet).

\_\_\_\_\_  
**Company Name (Print)**

\_\_\_\_\_  
**Print Name**

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Time and Date**



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Supply Management Administrator

January 19, 2021

**ADDENDUM 2**

**Prospective Bidders:**

Please refer to our **Invitation for Bid No. 015-2021 E-Rate Internet Access Service – Wide Area Network (WAN) Lit Fiber Service (Multi-Step)**, a copy of which was obtained by your company for consideration.

Please see **Attachment A – Summary of Pre-Bid Conference** conducted on Thursday, January 7, 2021.

Please see below response to questions submitted by Prospective Bidder(s):

**Teleguam Holdings LLC (GTA)**

1. The GDOE is currently leasing WAN Lit fiber optics at 1 Gbps symmetrical capacity to interconnect forty-one (41) GDOE locations and a 5 Gbps capacity to the GDOE Data Center. The fiber connection is lit at each location by a single mode fiber SFP module in the Brocade Layer 3 ICX6610 switch. This WAN lit fiber connection is consistent across the GDOE's locations.  
- Please provide complete listing to include the locations/agencies not yet specified.

**GDOE Response: Below is the list of potential agencies:**

- **Guam Memorial Hospital Authority - Tamuning**
- **Guam Central Regional Community Health Center - Dededo**
- **Southern Region Community Health Center – Inarajan**
- **Guam Behavioral Health and Wellness Center - Tamuning**
- **Gov. Guam OTECH Building (DOA Data Processing Building) – Hagatna**
- **Public Health and Social Service - Terlaje Building - Hagatna**

2. The GDOE is currently leasing WAN Lit fiber optics at 1 Gbps symmetrical capacity to interconnect forty-one (41) GDOE locations and a 5 Gbps capacity to the GDOE Data Center. The fiber connection is lit at each location by a single mode fiber SFP module in the Brocade Layer 3 ICX6610 switch. This WAN lit fiber connection is consistent across the GDOE's locations.

- Kindly provide diagram of GDOE's current WAN network design.

**GDOE Response: See Attachment B for GDOE's current WAN diagram.**

3. - May I request to get a copy of the most recent invoice from the current provider?

**GDOE Response: See Attachment C for the most current invoice.**

4. The GDOE is also considering the option to lease WAN dark Fiber to interconnect all public schools and the GDOE data center to determine the least-cost options. The cost analysis to determine the most cost-effective option will be based on the total cost to lease the lit fiber plus its total installation cost, in comparison to, the cost to lease dark fiber plus its total installation cost and any additional cost that is associated in lighting the leased dark fiber that is incurred by the GDOE. The WAN fiber service with the most cost-effective option will be considered and awarded. More information on the requirements for leased dark fiber is available at USAC's website at: <https://www.usac.org/e-rate/applicant-process/competitivebidding/requirements-for-leased-dark-fiber-self-provisioned-networks/>.

- Per pre-bid conference, IFB's 014 & 015 please confirm that only 1 IFB will be awarded and not both.

**GDOE Response: Confirmed. Please reference Section 2.4.3.2 of the IFB.**

5. 2.4.1. SPECIFICATION AND SCOPE OF SERVICES 2.4.1.1.3. The other locations/agencies that are not eligible for E-rate support, may include but are not limited to, the GDOE's Food & Nutrition TEFAP Distribution Warehouse – Piti, the Guam Memorial Hospital Authority (GMHA) computer center, public health centers and other agencies.

- Please confirm if this is a requirement, will the awarded vendor be provided advance notice of this requirements for the additional locations and would the vendor be able to submit pricing if installation or additional transport is needed as well as any Non-Recurring Charges (NRC) to bring services to the new locations?

**GDOE Response: Yes. See Attachment D – Amended Bid Form for IFB 015-2021, which provides for Bidder's pricing for installation at other location / sites if needed.**

6. - Construction for facilities may be required. Can GDOE provide potential sites before submittal is due?

**GDOE Response: See response to question No. 1 above and Attachment D – Amended Bid Form for IFB 015-2021.**

7. Referencing 3.1.17. BOND REQUIREMENTS, PERFORMANCE, AND PAYMENT GUARANTEES Pursuant to 5 GCA §5212, A Bid Security is REQUIRED for this IFB. A bid guarantee or bid bond in the amount of not less than fifteen percent (15%) of the bidder's total bid price must be included with the bid. The bid guarantee may be in the form of a surety bond issued by a surety company authorized to do business in Guam, or in the form of a cashier's check, a certified check or a letter of credit.

- Please confirm that the bid bond shall be placed in the unpriced Technical offer.

**GDOE Response: No. The Bid Bond SHOULD NOT be placed in the unpriced Technical Offer. Instead, it should be placed in the SEALED Priced Bid. Please refer to Section 3.1.3 of the IFB.**

8. General Inquiries

- Please provide the past 12 months broadband internet usage report.

**GDOE Response: See Attachment E for 12 months broadband internet usage report.**

9. - Please confirm that all 42 WAN locations need to be active by July 1, 2021.

**GDOE Response: Confirmed.**

#### **Pacific Data Systems**

10. Please confirm that the unit MRC and NRC prices to be entered in the Bid Form should include all applicable local and federal taxes and surcharges for the services as specified.

**GDOE Response: Confirmed.**

11. Please confirm that the profile of data traffic passing over these links will be 10% or more of Internet traffic. FYI, this measure (more than 10% of traffic as Internet) will designate these links as Interstate data circuits and subject these services to USF surcharges as may be established by the FCC for the applicable service period, and Interstate data tariffs as applicable.

**GDOE response: Yes. Bidders are responsible to be informed and knowledgeable of any regulatory or requirements for the WAN Lit Fiber services being requested. Bidders should be guided by any regulatory authority issue from the federal or local governing entity for the WAN services described.**

12. See the attached FCC USF Surcharge schedule that was created from the FCC's website. This schedule shows that USF surcharges, which are set quarterly by the FCC, have changed significantly over the last 5 years (the potential term of this procurement) ranging from a low of 16.7% to a high of 31.8% for the current quarter. Based on upon this variation in the amount of the applicable USF surcharge over the term of this procurement, will GDOE allow for a modification of the contract MRC over the term of the procurement to accommodate future changes to the USF rate or Guam GRT (which also increased by 25% over the term of the previous contract period).

**GDOE Response: No. Please reference IFB 015-2021 Section 2.4.4.5. Prices shall be held firm for the duration of the award period. All cost/charges or anticipated cost/charges associated with the products or services may be factored into the prices.**

All else remains the same.

Sincerely,

  
CARMEN T. CHARFAUROS  
Supply Management Administrator

**Addendum No. 2**  
**IFB 015-2021 E-Rate Internet Access Service – Wide  
Area Network (WAN) Lit Fiber Service**

**ATTACHMENT A**

**Pre-Bid Conference Summary**



DEPARTMENT OF EDUCATION  
OFFICE OF SUPPLY MANAGEMENT

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501 Mariner Avenue  
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CARMEN T. CHARFAUROS  
Supply Management Administrator

**IFB 014-2021 E-Rate Internet Access Service – Wide Area Network (WAN) Dark Fiber Service (Multi-Step) &  
IFB 015-2021 E-Rate Internet Access Service – Wide Area Network (WAN) Lit Fiber Service (Multi-Step)**

**Pre-Bid Conference**

*Thursday, January 7, 2021, 11:00 AM CHST*

**SUMMARY**

**I. Sign-In and Introduction**

**II. House Rules**

- A. Pre-Bid Conference will be recorded and included in the Procurement File.
- B. Prospective Bidders must sign in on the zoom chat and provide the following information: Company Name, Individual's Name, email address.
- C. Please keep yourself on mute during the meeting unless you would like to ask a question.

**III. Reminders**

**A. Questions During Pre-Bid Conference**

1. GDOE may provide verbal answers to verbal question from potential bidders during the pre-bid conference, however, **verbal answers will not be considered as an official GDOE response.**
2. All questions must be submitted in writing in accordance to the IFB, Section 3.1.15 – PRE-BID WRITTEN QUESTIONS no later than **Monday, January 11, 2021 at 3:00 PM** (please refer to page 13 of IFB 014-2021 and page 14 of IFB 015-2021).
3. All written questions must be directed to **Kathrina Bayson via email at [kobayson@gdoe.net](mailto:kobayson@gdoe.net)**, in accordance to, Section 3.1.1 – COMMUNICATION REGARDING THE IFB (please refer to page 9 of IFB 014-2021 and page 10 of IFB 015-2021).
4. GDOE will respond to questions no later than the following dates:
  - **IFB 014-2021 – Friday, January 15, 2021 at 5:00 PM.**
  - **IFB 015-2021 – Tuesday, January 19, 2021 at 5:00 PM.**

Response to written questions will be provided via Addendum to all Prospective Bidders.

**B. Bid Requirements**

1. **Multi-Step IFB** (please refer to page 9 of the IFB 014-2021 and page 10 of iFB 015-2021, Section 3.1.3 and Section 3.1.4 for additional details)
  - Phase I – Evaluation of Unpriced Technical Offer
  - Phase II – Evaluation of Priced Bid
2. **Required Forms**
  - Bidders must submit with their Unpriced Technical Offer (Phase I), the forms listed on the IFB, Section 5 – FORMS REQUIRED IN RESPONSE TO IFB, with the exception of the Bid Bond Form (GDOE Procurement Form 001).
  - Bidders must submit with their Sealed Priced Bid (Phase II), the Bid Bond requirement (GDOE Procurement Form 001) as detailed on Section 3.1.17. and the Bid Form included with the IFB as detailed on Section 3.1.7 – BID SUBMISSION FORM.

**C. Deadline for Submission and Bid Opening**

1. **Deadline for Submission** will be on **Friday, January 29, 2021 at 2:00 PM** for both IFB 014-2021 and IFB 015-2021. Bids must be submitted before the deadline at the GDOE Supply Management Office (Refer to Section 3.1.5 – TIME AND DATE FOR RECEIPT OF BIDS for additional guidelines).
2. **Bid Opening** will not be held until after the completion of the evaluation of the unpriced technical offers as specified on the IFB, Section 3.1.6 – RECEIPT AND OPENING OF BIDS.

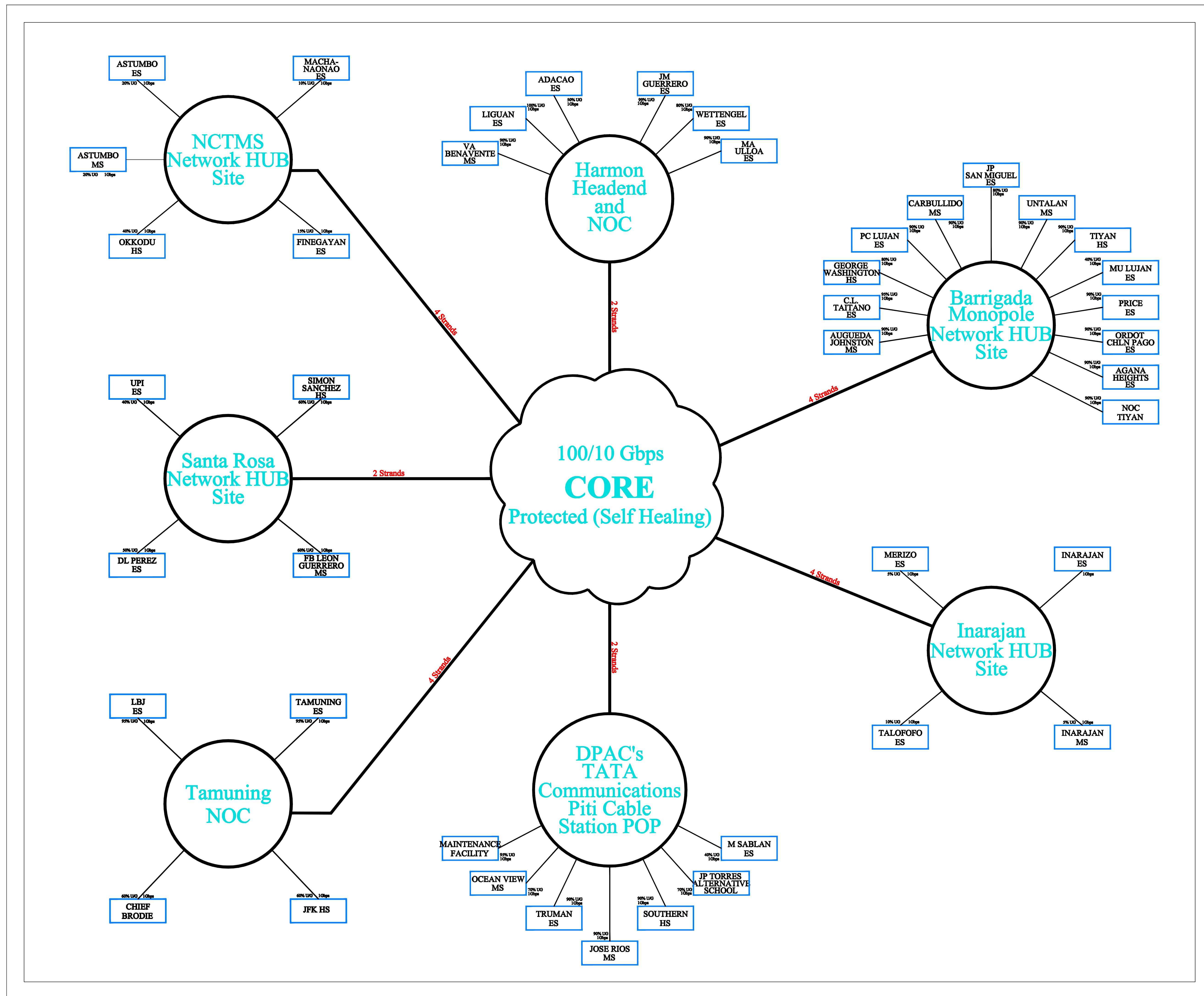
**IV. Project Description**

- A. IFB 014-2021 Dark Fiber Services - Specifications and Scope of Services** (Section 2.4.1 of IFB 014-2021)
- B. IFB 015-2021 Lit Fiber Services – Specifications and Scope of Service** (Section 2.4.1 of IFB 015-2021)
- C. Specifications and Scope of Services** (Section 2.4.1)
- D. Bid Requirements** (Section 2.4.2)
- E. Award Requirements** (Section 2.4.3)
- F. Billing Requirements** (Section 2.4.4)

**V. Conclusion**

**Addendum No. 2**  
**IFB 015-2021 E-Rate Internet Access Service – Wide  
Area Network (WAN) Lit Fiber Service**

**ATTACHMENT B**  
**GDOE's Current WAN Diagram**



**Addendum No. 2**  
**IFB 015-2021 E-Rate Internet Access Service – Wide**  
**Area Network (WAN) Lit Fiber Service**

**ATTACHMENT C**

**Current Invoice**



DOCOMO PACIFIC

# INVOICE

890 S. Marine Corps Dr.  
Tamuning, Guam 96913  
Phone: 671-688-2677  
Fax: 671-969-2225  
[www.docomopacific.com](http://www.docomopacific.com)

ACCOUNT MGR: ELEONOR TOVES  
ACCOUNT NUMBER: 792836507754  
BILL DATE: 12/1/2020  
INVOICE NUMBER: 013161445  
PURCHASE ORDER: 20210004-00

**BILL TO**

FINANCIAL AFFAIRS  
DEPARTMENT OF EDUCATION  
GOVERNMENT OF GUAM  
501 MARINER AVE  
BARRIGADA, GUAM 96913

**Subtotal** \$ 10,729.20  
**Discount** -

## OTHER COMMENTS

POP: OCT 1, 2020- JUNE 30, 2021

### Service to cover:

December 1, 2020- December 31, 2020

**Pls Reference the attached listing for eligible & ineligible locations and its amounts**

**TOTAL**      **\$ 10,729.20**

Make all checks payable to  
**Docomo Pacific Inc.**

Service Rendered Dec. 01 -31, 2020  
D. Cruz

W. J. G.

**GUAM DEPARTMENT OF EDUCATION- WAN LIT SERVICES**

**MONTH:** December 1, 2020- December 31, 2020  
**PO:** 20210004-00  
**INVOICE:** **013161445**

| <b>Item #:</b>                                   | <b>Eligible Location</b>   | <b>WAN LIT Service</b> | <b>Amount</b>       |
|--|--|------------------------|---------------------|
| 1  | Agana Heights Elementary School  | 1 Gbps                 | \$ 249.48           |
| 2  | Marcial Sablan Elementary School   | 1 Gbps                 | \$ 249.48           |
| 3  | B P Carbullido Elementary School   | 1 Gbps                 | \$ 249.48           |
| 4  | C L Taitano Elementary School  | 1 Gbps                 | \$ 249.48           |
| 5  | Finegayan Elementary School  | 1 Gbps                 | \$ 249.48           |
| 6  | H S Truman Elementary School   | 1 Gbps                 | \$ 249.48           |
| 7  | J M Guerrero Elementary School   | 1 Gbps                 | \$ 249.48           |
| 8  | Inarajan Elementary School   | 1 Gbps                 | \$ 249.48           |
| 9  | J Q San Miguel Elementary School   | 1 Gbps                 | \$ 249.48           |
| 10   | L B Johnson Elementary School  | 1 Gbps                 | \$ 249.48           |
| 11   | M A Ulloa Elementary School  | 1 Gbps                 | \$ 249.48           |
| 12   | M U Lujan Elementary School  | 1 Gbps                 | \$ 249.48           |
| 13   | Merizo Elementary School   | 1 Gbps                 | \$ 249.48           |
| 14   | Ordot Chalan Pago Elementary School  | 1 Gbps                 | \$ 249.48           |
| 15   | P C Lujan Elementary School  | 1 Gbps                 | \$ 249.48           |
| 16   | H B Price Elementary School  | 1 Gbps                 | \$ 249.48           |
| 17   | Talofofo Elementary School   | 1 Gbps                 | \$ 249.48           |
| 18   | Tamuning Elementary School   | 1 Gbps                 | \$ 249.48           |
| 19   | UPI Elementary School  | 1 Gbps                 | \$ 249.48           |
| 20   | Wettengel Elementary School  | 1 Gbps                 | \$ 249.48           |
| 21   | D L Perez Elementary School  | 1 Gbps                 | \$ 249.48           |
| 22   | Chief Brodie Elementary School   | 1 Gbps                 | \$ 249.48           |
| 23   | Astumbo Elementary School  | 1 Gbps                 | \$ 249.48           |
| 24   | Machananao Elementary School   | 1 Gbps                 | \$ 249.48           |
| 25   | Liguan Elementary School   | 1 Gbps                 | \$ 249.48           |
| 26   | Adacao Elementary School   | 1 Gbps                 | \$ 249.48           |
| 27   | A Johnston Middle School   | 1 Gbps                 | \$ 249.48           |
| 28   | V S A Benavente Middle School  | 1 Gbps                 | \$ 249.48           |
| 29   | F B Leon Guerrero Middle School  | 1 Gbps                 | \$ 249.48           |
| 30   | Inarajan Middle School   | 1 Gbps                 | \$ 249.48           |
| 31   | J Rios Middle School   | 1 Gbps                 | \$ 249.48           |
| 32   | L P Untalan Middle School  | 1 Gbps                 | \$ 249.48           |
| 33   | Oceanview Middle School  | 1 Gbps                 | \$ 249.48           |
| 34   | Astumbo Middle School  | 1 Gbps                 | \$ 249.48           |
| 35   | G Washington High School   | 1 Gbps                 | \$ 249.48           |
| 36   | J F Kennedy High School  | 1 Gbps                 | \$ 249.48           |
| 37   | S Sanchez High School  | 1 Gbps                 | \$ 249.48           |
| 38   | Southern High School   | 1 Gbps                 | \$ 249.48           |
| 39   | Okkodo High School   | 1 Gbps                 | \$ 249.48           |
| 40   | Financial Student & Administration   | 5 Gbps                 | \$ 750.00           |
| 41   | <b>FOOD &amp; NUTRITION SERVICES - WAREHOUSE PIT (INELIGIBLE LOCATION)</b> | 1 Gbps                 | \$ 249.48           |
| <b>ELIGIBLE FOR E-RATE SUPPORT TOTAL AMOUNT:</b> |  |                        | <b>\$ 10,479.72</b> |
| <b>INELIGIBLE TOTAL AMOUNT:</b>                  |  |                        | <b>\$ 249.48</b>    |
| <b>TOTAL AMOUNT FOR WAN LIT SERVICES</b>         |  |                        | <b>\$ 10,729.20</b> |

**Addendum No. 2**  
**IFB 015-2021 E-Rate Internet Access Service – Wide  
Area Network (WAN) Lit Fiber Service**

**ATTACHMENT D**  
**AMENDED Bid Form**

# AMENDED BID FORM

*Addendum No. 2*

GDOE IFB 015 2021

E-RATE INTERNET ACCESS SERVICE - WIDE AREA NETWORK (WAN) LIT FIBER SERVICE

The Bidder shall provide the price for Wide Area Network (WAN) dedicated Ethernet Connectivity to connect points to each School/Office sites. The service is a Guam wide services and must provide a 100% CIR between two site locations.

| WAN LIT Service Capacity | MONTHLY RECURRING CHARGES (MRC) |                         |   |  |   | NRC<br>One-time Charge<br><u>INSTALLATION</u><br><u>GDOE's Entities</u><br>For Total Number of Locations (Column D) | (E)<br>Grand Total (GDOE's Entities)<br>Column E TOTAL Amount + Column F One-time Installation Charge |
|--------------------------|---------------------------------|-------------------------|---|--|---|---|---|
|                          | (A)<br>MONTHLY RATE             | (B)<br>NUMBER OF MONTHS | (C)<br>SUB-TOTAL<br>[Column A Monthly Rate X Column B Number of Months] | (D)<br>NUMBER OF LOCATIONS (GDOE's Entities) | (E)<br>TOTAL AMOUNT<br>Column C SUB-TOTAL X Column D Number of Location |   |   |
| 1 Gbps                   | \$                              | 36                      | \$  | 27   | \$  | \$  | \$  |
| 5 Gbps                   | \$                              | 36                      | \$  | 14   | \$  | \$  | \$  |
| 10 Gbps                  | \$                              | 36                      | \$  | 1  | \$  | \$  | \$  |
| <b>GRAND TOTAL:</b>      |                                 |                         |   |  |   |   | \$  |

| INSTALLATION CHARGES  |                              |
|---|------------------------------|
| Other Locations/Sites   | One-Time Installation charge |
| Guam Memorial Hospital Authority<br>850 Gov Carlos G. Camacho Rd. Tamuning, 96913, Guam         | \$                           |
| Guam Central Regional Community Health Center - Dededo<br>520 Santa Monica Avenue, Dededo, Guam | \$                           |
| Southern Region Community Health Center - Inarajan<br>162 96917, Apman Dr. Inarajan, Guam       | \$                           |

| INSTALLATION CHARGES  |                              |
|---|------------------------------|
| Other Locations/Sites   | One-Time Installation charge |
| Guam Behavioral Health and Wellness Center<br>Tamuning, 96913, Guam   | \$                           |
| Gov.Guam OTECH Building (DOA Data Processing Bldg)<br>211 Aspinall Ave. Hagatna, 96910, Guam                        | \$                           |
| Public Health and Social Service - Terlaje Building Hagatna<br>124 Chalan Santo Papo Juan Pablo Dos, Hagatna , Guam | \$                           |

NOTE:

\*All or None Bid

\*Price evaluation will be base on the total cost for MRC and NRC for the above WAN Service Capacities (1 Gbps, 5 Gbps and 10 Gbps) based on 60 months services.

\*See ATTACHMENT A of the iFB for the list of schools and locations and the intended WAN Lit capacity service.

\*Price shall remain fix for the NRC and Monthly Basic Rate Charge per node/site for the duration of the award.

\*GDOE reserve the right to increase or decrease the Quantity of nodes/sites and/or its WAN Lit Service Capacity during the term of the award.

## BIDDER'S REPRESENTATION

By signing below, I represent that I am an authorized representative and I certify that the information provided on this Bid Form is true and correct. And by submission of this bid, the company is making an offer to provide the services and product described in **GDOE IFB 015-2021**. I also confirm that the bid price shall remain firm and irrevocable for the term of the award and all renewals thereafter.

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Service Provider Identification Number - SPIN

\_\_\_\_\_  
Print Name of Authorized Representative

\_\_\_\_\_  
Title

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Date

( ) MARK IF YOU ARE CLAIMING STATUS AS A SERVICE-DISABLED VETERAN OWNED BUSINESS UNDER 5 GCA § 5012

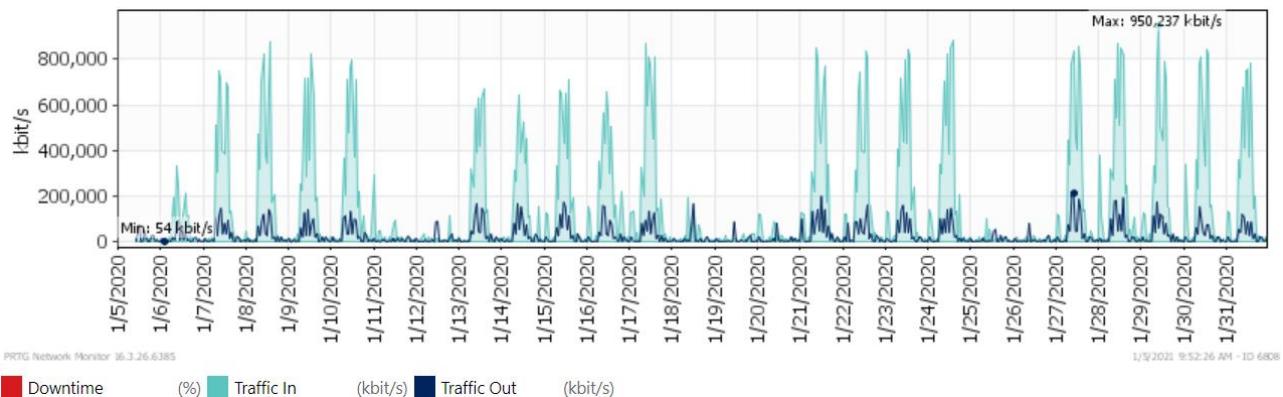
(IF ANY ALTERATIONS ARE DONE TO THIS BID COST FORM, GDOE WILL DEEM BIDDER NON-RESPONSIVE)

**Addendum No. 2**  
**IFB 015-2021 E-Rate Internet Access Service – Wide**  
**Area Network (WAN) Lit Fiber Service**

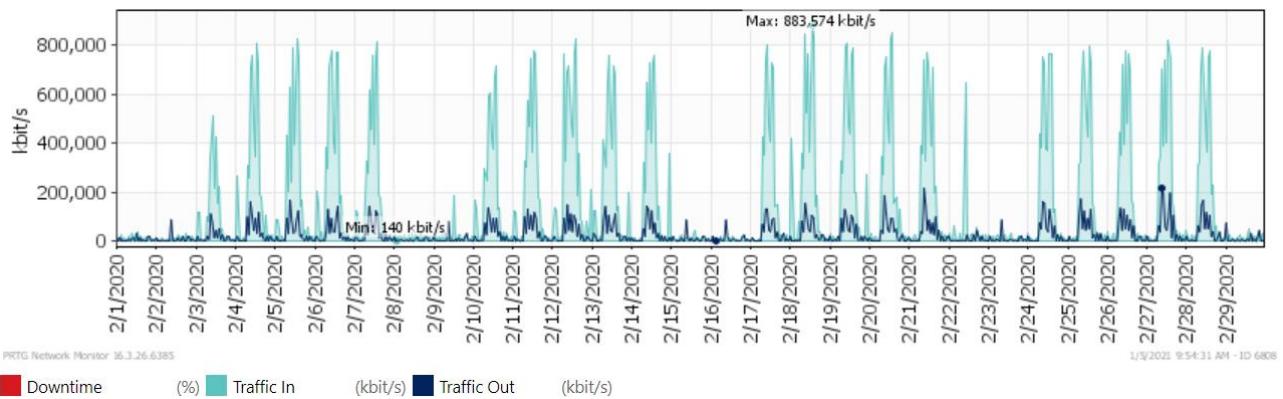
**ATTACHMENT E**  
**12 Month Broadband Internet Usage**  
**Report**

**Usage Report**  
**January 2020 – December 2020**  
**Aggregate**

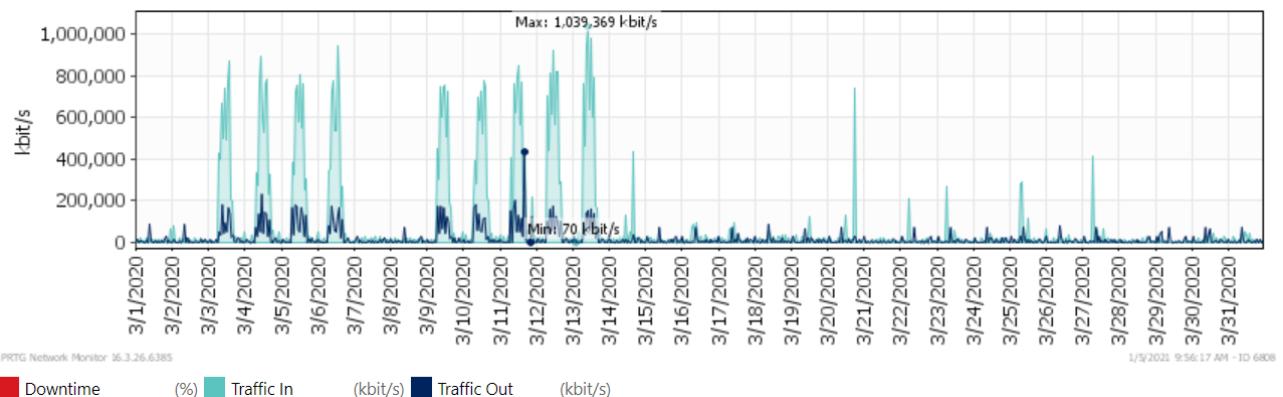
## January



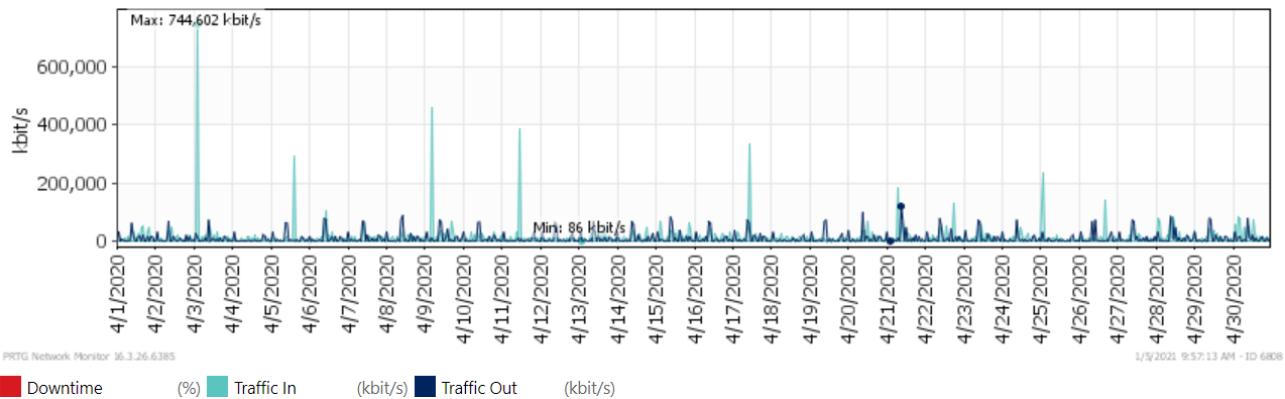
## February



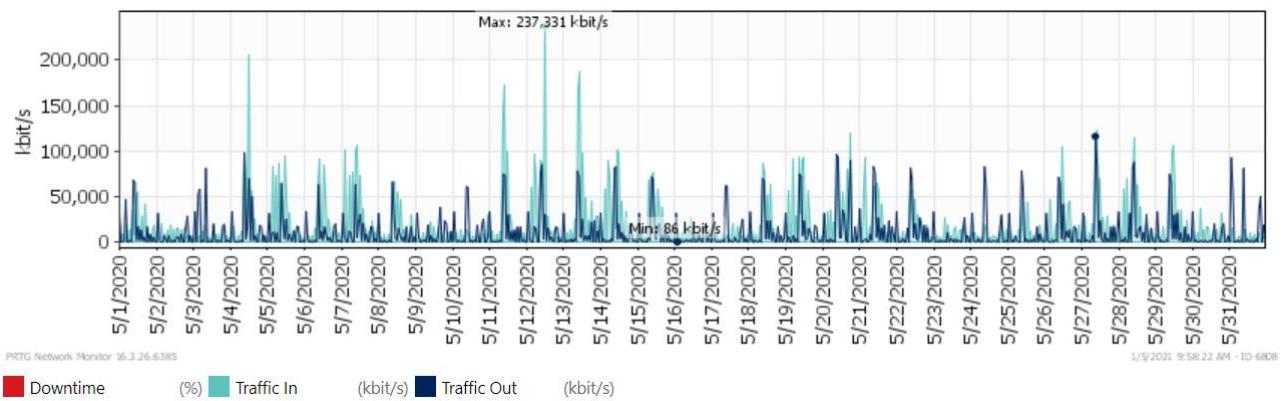
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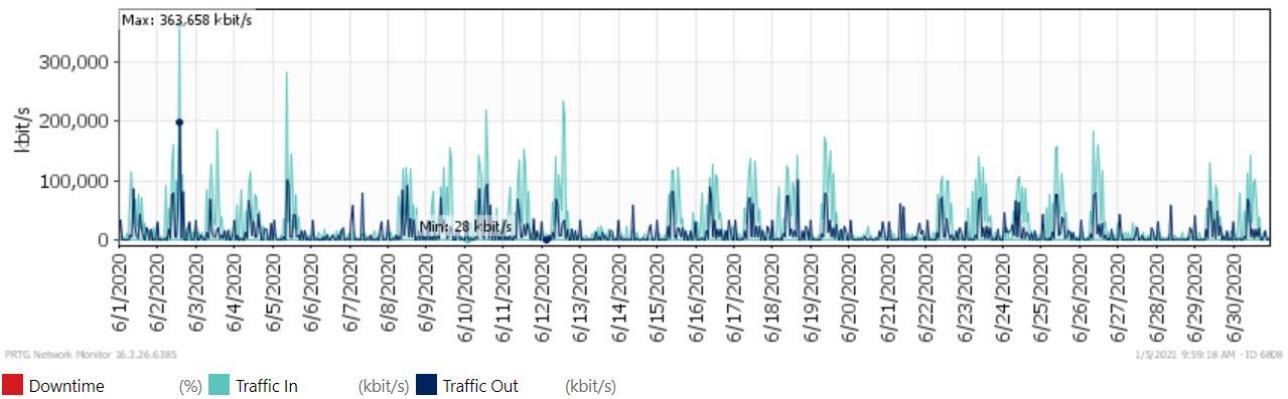
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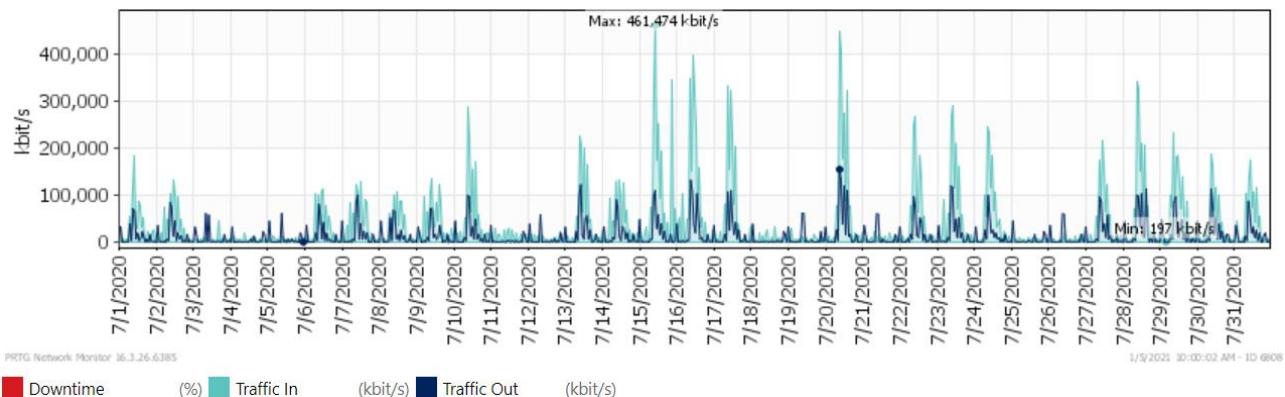
## May



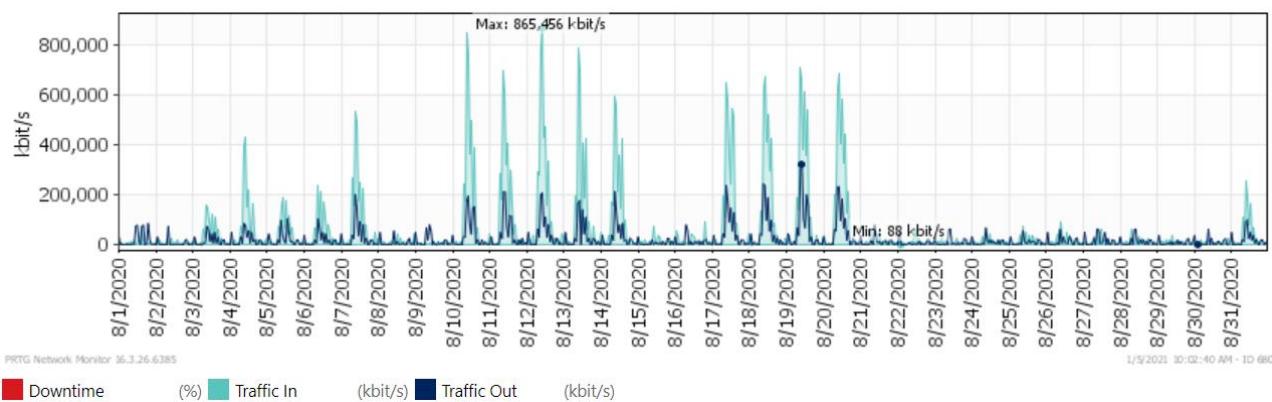
## June



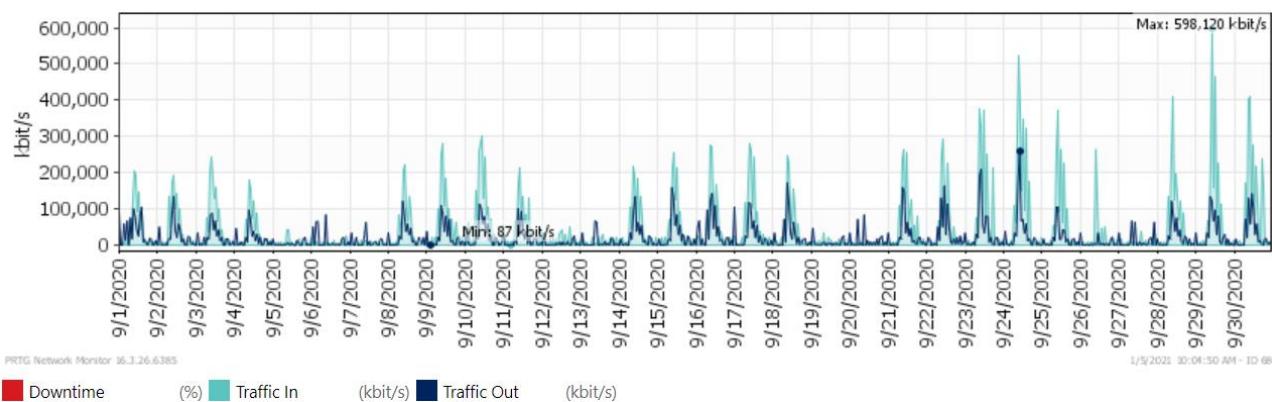
## July



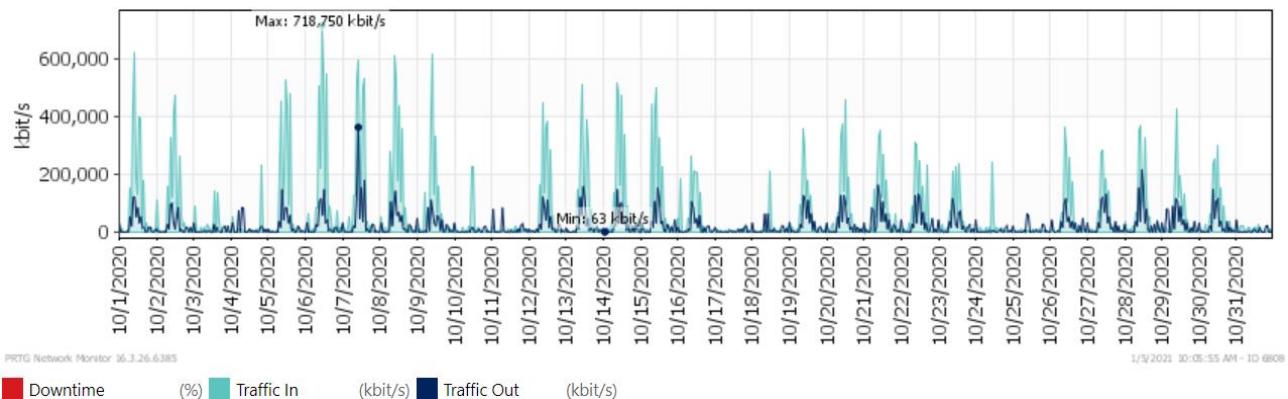
## August



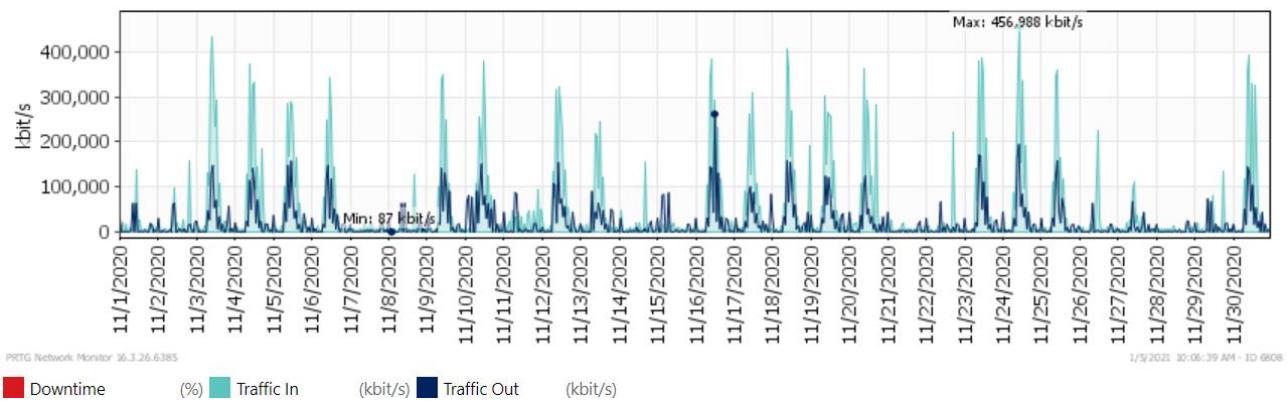
## September



## October



## November



## December

