



JON J. P. FERNANDEZ
Superintendent of Education

DEPARTMENT OF EDUCATION
OFFICE OF SUPPLY MANAGEMENT

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Barrigada, Guam 96913
Telephone: (671) 475-0438/Fax: (671) 472-5001
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CARMEN T. CHARFAUROS
Supply Management Administrator

April 13, 2021

MEMORANDUM

To: Procurement File
Via: Buyer II
From: Supply Management Administrator
Subject: Determination to File for Changes in Indefinite Quantity Bid Listing
Reference: Indefinite Quantity Bid Purchase of Technology Equipment, Supplies and Accessories
FORMAL INVITATION FOR BID: GDOE IFB 019-2020

This memorandum serves to formalize the determination that GDOE is hereby making changes to the following Indefinite Quantity Bid Listing due to the following reason:

Pacific Data Systems

- ***Item No. 3: Storage Cabinet, Ergotron ES20 Cabinet YESCABGMPW***
 - **Change** AC-VERT-24 Wall Mountable Charging Cabinet, manufactured by ANYWHERE CART
 - **Reason:** Vendor is not able to confirm product availability from the manufacturer.

All else remains the same.

CARMEN T. CHARFAUROS
Supply Management Administrator

GDOE IFB 019-2020 Indefinite Quantity Bid Purchase of Technology Equipment, Supplies and Accessories
INDEFINITE QUANTITY BID LISTING

Item Numbe	Item Name	UOM	UNIT PRICE	VENDOR	OBJECT CODE (TPFA MUNIS ONLY)
1	Basic Laptop Lenovo L13 Yoga	EA	\$ 847.77	Pacific Data Systems TPFA MUNIS – 10157	0245 – TECHNOLOGY ACCESSORIES (DESKTOPS, LAPTOPS, TABLETS, CHROMEBOOKS/NETBOOKS AND COMPUTER SERVICES)
2	Admin Laptop Lenovo ThinkPad E14	EA	\$ 733.68	Pacific Data Systems TPFA MUNIS – 10157	0245 – TECHNOLOGY ACCESSORIES (DESKTOPS, LAPTOPS, TABLETS, CHROMEBOOKS/NETBOOKS AND COMPUTER SERVICES)
3	Storage Cabinet AC-VERT-24 Wall Mountable Charging Cabinet, manufactured by ANYWHERE CART	EA	\$ 968.33	Pacific Data Systems TPFA MUNIS – 10157	0253 – TECHNOLOGY EQUIPMENT
4	Monitor Lenovo ThinkVision S24E	EA	\$ 183.88	Pacific Data Systems TPFA MUNIS – 10157	0240 – SUPPLIES & MATERIALS
5	Chromebook Acer Chromebook C733T	EA	\$ 324.00	Pacific Data Systems TPFA MUNIS – 10157	0245 – TECHNOLOGY ACCESSORIES (DESKTOPS, LAPTOPS, TABLETS, CHROMEBOOKS/NETBOOKS AND COMPUTER SERVICES)
6	Lanschool Air Classroom Management Software	EA	\$ 11.50	Pacific Data Systems TPFA MUNIS – 10157	0240 – SUPPLIES & MATERIALS
7	Absolute Platform to protect devices, data, applications and users against theft or attack	EA	\$ 59.00	Pacific Data Systems TPFA MUNIS – 10157	0240 – SUPPLIES & MATERIALS
8	SentinelOne 3 year license platform to prevent, detect and respond.	EA	\$ 95.00	Pacific Data Systems TPFA MUNIS – 10157	0240 – SUPPLIES & MATERIALS
9	USB Docking Station Dell D6000	EA	\$ 207.44	Computersmart TPFA MUNIS - 11486	0240 – SUPPLIES & MATERIALS

GDOE IFB 019-2020 Indefinite Quantity Bid Purchase of Technology Equipment, Supplies and Accessories
INDEFINITE QUANTITY BID LISTING

Item Numbe	Item Name	UOM	UNIT PRICE	VENDOR	OBJECT CODE (TPFA MUNIS ONLY)
10	POE Injector Trendnet Gigabit POE+ Injector TPE-115GI (V2.IR)	EA	\$ 48.74	Computersmart TPFA MUNIS - 11486	0253 – TECHNOLOGY EQUIPMENT
11	Mobile Charging Cart Ergotron DM40-2008-1	EA	\$ 2,174.00	ComPacific TPFA MUNIS - 10109	0253 – TECHNOLOGY EQUIPMENT
12	Ethernet Etension/Cable Adapter	EA	\$ 48.00	ComPacific TPFA MUNIS - 10109	0240 - SUPPLIES & MATERIALS
13	Aruba Access Point Aruba AP-515 US Unified AP	EA	\$ 863.31	JMI Edison TPFA MUNIS - 10113	0253 – TECHNOLOGY EQUIPMENT
14	Network Adapters	EA	\$ 22.94	JMI Edison TPFA MUNIS - 10113	0240 - SUPPLIES & MATERIALS
15	iPad Air 10.5 (64GB, SPACE GRAY) with Apple Care Protection Plan MUUJ2LL/A	EA	\$ 629.03	PTI Pacific, Inc. dba IT&E TPFA MUNIS - 10309	0245 – TECHNOLOGY ACCESSORIES (DESKTOPS, LAPTOPS, TABLETS, CHROMEBOOKS/NETBOOKS AND COMPUTER SERVICES)
16	Amazon Fire HD 10" Tablet 32GB FIRE HD 10	EA	\$ 119.99	PTI Pacific, Inc. dba IT&E TPFA MUNIS - 10309	0245 – TECHNOLOGY ACCESSORIES (DESKTOPS, LAPTOPS, TABLETS, CHROMEBOOKS/NETBOOKS AND COMPUTER SERVICES)

Valid from December 14, 2020 to December 13, 2021



March 16, 2021

Via Email

Ms. Carmen T. Charfauros
Supply Management Administrator
Guam Department of Education

Mr. Vincent T. Dela Cruz
Manager - FSAIS
Guam Department of Education

RE: IFB 019-2020 - Substitution Request for Item C - Storage Cabinet

Dear Ms. Charfauros & Mr. Dela Cruz:

Reference GDOE PO 20210476-00 (attached) for 383x units of ERGOTRON YES20 Storage Cabinets received on 01/28/2021, PDS has been unable to confirm this item's availability for delivery from the manufacturer. We recommend that this item be substituted with another product, AC-VERT-24 Wall Mountable Charging Cabinet manufactured by ANYWHERE CART, that is an equivalent product in features, available at the same price of the YES20 Cabinet, and can be supplied within the required delivery timeline.

We have prepared the attached comparison of the recommended replacement, AC-VERT-24 Wall Mountable Cabinet to the original Item C IFB requirements and the ERGOTRON YES20 that would be substituted. The comparison confirms that the proposed substitution meets or exceeds all of the original GDOE requirements and the features of the ERGOTRON YES20. We believe the product actually exceeds the requirements in key areas. A brochure for the AC-VERT-24 is also attached for your reference.

We respectfully request your approval to allow us to substitute the ANYWHERE CART AC-VERT-24 for Item C of this procurement. This substitution would allow us to accept and fill the pending order that we have received for item C without impact on pricing or capabilities of the original Storage Cabinet. We also request that you approve use of the ANYWHERE CART AC-VERT-24 Wall Mountable Charging Cabinet for any future purchase orders that may be issued by GDOE for Item C of IFB 019-2020.

Let me know if you have any questions regarding our request for substitution for item C of this procurement. We look forward to your favorable consideration of this request.

Sincerely,

A handwritten signature in black ink, appearing to read 'John Day', is written over a horizontal line.

John Day
President

Attachments:

- PDS Substitution Request Worksheet
- ANYWHERE CART AC-VERT-24 Brochure
- GDOE PO#20210476-00 pending orders for Item C

GDOE IFB NO. 019-2020
INDEFINITE QUANTITY BID FOR TECHNOLOGY EQUIPMENT, SUPPLIES AND ACCESSORIES

C. Item: Storage Cabinet
Substitution Request Worksheet - March 16, 2021

GDOE Specifications Item C. Storage Cabinet		Awarded Item C. Model: Ergotron YES20 Cabinet YESCABGMPW		PDS Recommended Substitution Model: AnywhereCart Stand/Wall Charging Cabinet 24 (AC-Vert-24) (see attached datasheet)		Compliance With GDOE's Specifications
MINIMUM BID SPECIFICATIONS		OFFER SPECIFICATIONS		SUBSTITUTION SPECIFICATIONS		
Slots	Minimum of 16 slots	Slots	20 slots	Slots	24 slots (13.5"D x 11" W x 1.1" H)	Exceeds
Security	Locking Cabinets/locking doors	Security	Locking Cabinets/locking doors	Security	3-Point Locking Door with Padlock Loop with Locking Power Adapter Storage Area.	Exceeds
	Sturdy Cabinets		Sturdy Cabinets		Sturdy Cabinets	Complies
	Cabinet should be either steel casted, aluminum, or tough polycarbonate type of material or other similar/comparable material.		Made with 14- and 16-guage steel with durable baked-on powder coat finish		Full Metal Construction with Heavy Duty Door Hinges	Complies
Functionality	Electrical outlets with surge protection for charging Secured Storage inside the cabinet All computer equipment in the cart must be configured to connect to the GDOE Wireless Cabinet should be Ventilated Velcro straps or cord clips used for organization and wire management Cabinet must be mounted	Functionality	Electrical outlets with surge protection for charging Secured Storage inside the cabinet All computer equipment in cabinet can be configured to connect to the GDOE Wireless Ventilated Cabinet Velcro straps and/or cord clips will be used for organization and wire management Cabinet will be mounted by PDS personnel	Functionality	Electrical outlets with surge protection for charging Secured Storage inside the cabinet All computer equipment in cabinet can be configured to connect to the GDOE Wireless Ventilated Cabinet Velcro straps and/or cord clips will be used for organization and wire management Cabinet will be mounted by PDS personnel	Complies
Warranty	Three (3) Years Parts and Labor (on-island/on-site)	Warranty	Three (3) Years Parts and Labor (on-island/on-site)	Warranty	Three (3) Years Parts and Labor (on-island/on-site)	Complies
		Price	\$968.33 per unit delivered and installed to GDOE School location	Price	\$968.33 per unit delivered and installed to GDOE School location	Complies





AC-VERT-24

Designed to charge,
store and secure
24 Chromebooks,
Laptops or Tablets

24 Device Secure Charging Tower



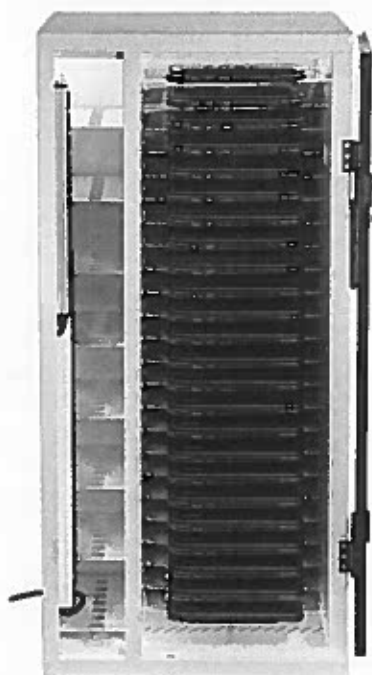
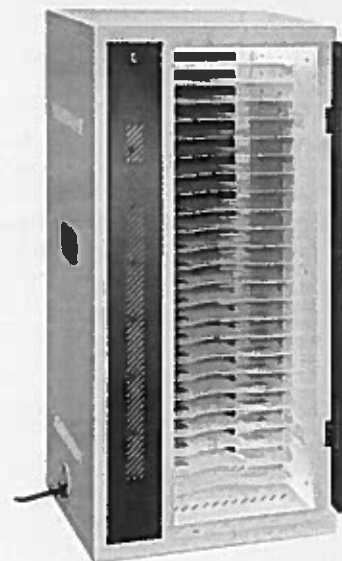
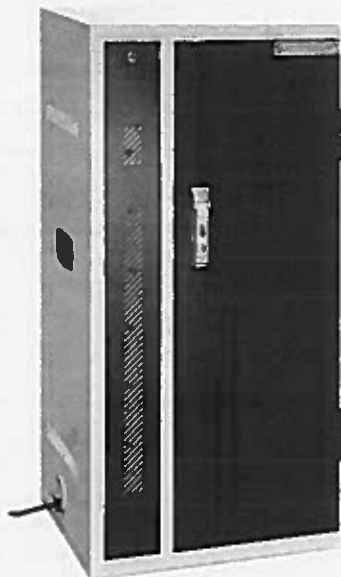
24 Devices



Basic Charging



Secure



- Full Metal Construction
- Wall or Stand (Optional) Mountable
- 3-Point Locking Door with Padlock Loop
- Door Folds 270° To The Side
- Heavy Duty Door Hinges
- Secure Locking Power Adapter Area
- Removable AC Adapter Mounting Plates
- Ships Fully Assembled
- Lifetime Frame Warranty

DIMENSIONS

Height:	39.5"
Width:	18"
Depth:	15"

CAPACITY

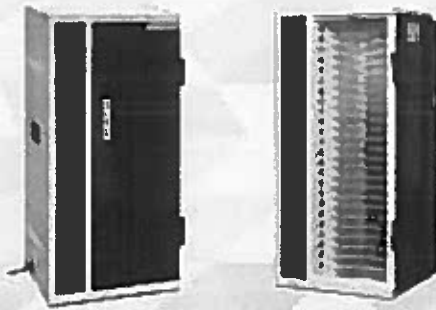
# of Devices:	24
Bay Width:	11"
Depth:	13.5"
Height:	1.1"

WEIGHT

Product Weight:	77 lbs.
Shipping Weight:	82 lbs.

Specifications subject to change without notice.

10620

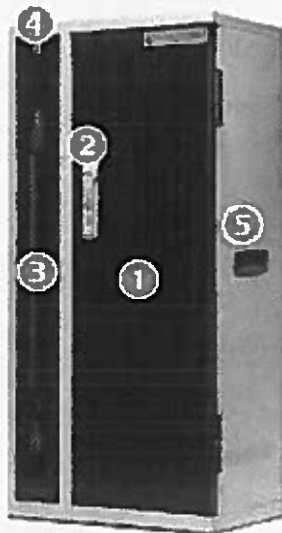


AC-VERT-24

24 BAY WALL / STAND MOUNTABLE CHARGING TOWER

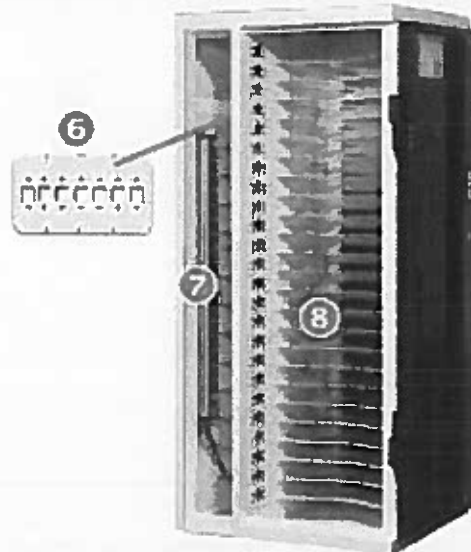
The **AC-VERT-24** is designed to charge and store up to 24 Small Laptops, Chromebooks or tablets. Please review this guide before installing devices.

AC Input: 120V AC 60 Hz | **Max amps:** 15A



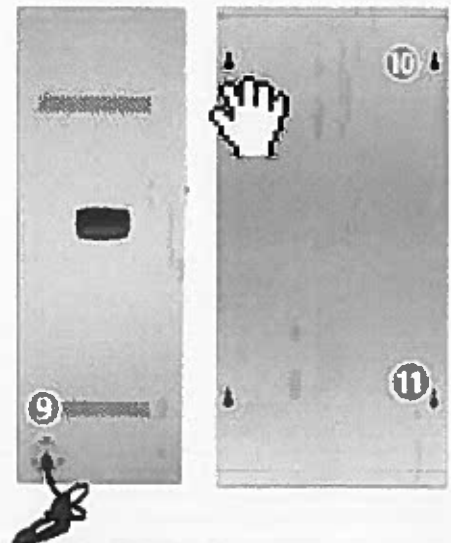
Front (closed)

- ① 270° Front Door
- ② Keyed Door Locking Handle
- ③ Removable Panel
- ④ Panel Lock
- ⑤ Carry Handle (Both sides)



Front (Top Panel open)

- ⑥ AC Adapter Plates w/ Thumbscrews
- ⑦ Power Outlet Strips
- ⑧ Device Bays



Side & Back

- ⑨ Power Cord (left side)
- ⑩ Upper Wall Mounting Holes
- ⑪ Lower Wall Mounting Holes

DIMENSIONS

Height:	39.5"
Width:	18"
Depth:	15"

CAPACITY

Bay Height:	11"
Bay Depth:	13.5"
Bay Width:	11"

WEIGHT

Product Weight:	77 lbs.
Shipping Weight:	82 lbs.

Specifications subject to change without notice.

Alvarez & Marsal Public Sector Services, LLC

Guam Department of Education Third Party Fiduciary

P.O. Box 4322

Hagatna, GU 96932

Purchase Order

Fiscal Year 2021

Page 1 of 2

THIS NUMBER MUST APPEAR ON ALL INVOICES,
PACKAGES AND SHIPPING PAPERS.Purchase
Order #**20210476-00****SUBJECT TO TERMS & CONDITIONS
ON REVERSE SIDE****B
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Third Party Fiduciary
Alvarez & Marsal Public Sector Services, LLC
PO Box 4322
Hagatna, GU 96932
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O**CENTRAL RECEIVING WAREHOUSE
GUAM DEPARTMENT OF EDUCATION
502 MARINER AVENUE
BARRIGADA GU 96913

Date Ordered	Vendor Number	Date Required	Req. Number	Delivery Reference		
01/26/2021	10157		20210221	ESF - TECHNOLOGY EQUIPMENT/JCBLAS@GDOE.NET		
Item#	Description/Part No.	Qty	UOM	Unit Price	Extended Price	
	IFB 019-2020 ITEM # STUDENT L					
1	IFB 019-2020 ITEM # 1 BASIC LAPTOP - BASIC LAPTOP - LENOVO L13 YOGA	7860.0	EACH	\$847.770	\$6,663,472.20	
2	IFB 019-2020 ITEM # 3 STORAGE CABINET - ERGOTRON YES20 CABINET YESCABGMPW	383.0	EACH	\$968.330	\$370,870.39	
3	IFB 019-2020 ITEM # 2 ADMIN LAPTOP - LENOVO THINKPAD E14	1955.0	EACH	\$733.680	\$1,434,344.40	
4	IFB 019-2020 ITEM # 4 MONITOR - LENOVO THINKVISION S24E	130.0	EACH	\$183.880	\$23,904.40	
5	IFB 019-2020 ITEM #7 ABSOLUTE - PLATFORM TO PROTECT DEVICES DATA, APPLICATIONS AND USERS AGAINST THEFT OR ATTACK	13525.0	EACH	\$59.000	\$797,975.00	
6	IFB 019-2020 ITEM #8 SENTINELONE - 3 YEAR LICENSE PLATFORM TO PREVENT, DETECT AND RESPOND. <i>To ensure prompt processing and payment, p lease route your invoices to P.O. BOX 4322 Hagatna, GU 96932 (This remittance is als o indicated on the purchase order.) THIS PURCHASE ORDER SHALL EXPIRE 90 DAYS A FTER THE ISSUE DATE. How is our service? Visit our website at W WW.GDOE.NET/PROCUREMENT to fill out our ve ndor satisfaction survey! DELIVERY NOTICE VENDORS: Please give at le ast 2 days in advance notice of delivery o f assets. Contact Receiving Warehouse 67 1) 475-0634 & Third Party Fiduciary at (67 1)300-1334/1269 (email: thirdparty@gdoe.n</i>	13525.0	EACH	\$95.000	\$1,284,875.00	

By 
Purchasing Authority/Certifying Officer**VENDOR COPY****PO Total****\$10,575,441.39**

Alvarez & Marsal Public Sector Services, LLC

Guam Department of Education Third Party Fiduciary
P.O. Box 4322
Hagatna, GU 96932

Purchase Order

Fiscal Year 2021

Page 2 of 2

**THIS NUMBER MUST APPEAR ON ALL INVOICES,
PACKAGES AND SHIPPING PAPERS.**Purchase Order # **20210476-00****SUBJECT TO TERMS & CONDITIONS
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Hagatna, GU 96932
(671) 300-1262

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CENTRAL RECEIVING WAREHOUSE
GUAM DEPARTMENT OF EDUCATION
502 MARINER AVENUE
BARRIGADA GU 96913

Date Ordered	Vendor Number	Date Required	Req. Number	Delivery Reference		
01/26/2021	10157		20210221	ESF - TECHNOLOGY EQUIPMENT/JCBLAS@GDOE.NET		
Item#	Description/Part No.		Qty	UOM	Unit Price	Extended Price
	et) to provide notification. Thank you! *					
	*DELIVERIES MUST BE MADE BEFORE 11:00AM**					
	Grant Name: ESF-SEA EDUCATION STABILIZATION					
	FUND ALLOCATION FOR OUTLYING AREAS FAIN: S					
	425A200003 CFDA 84.425A					
	83000000 - 0240 - E2083					2,106,754.40
	83000000 - 0245 - E2083					8,097,816.60
	83000000 - 0250 - E2083					370,870.39

By 
Purchasing Authority/Certifying Officer

VENDOR COPY**PO Total****\$10,575,441.39**



Bridney M. Borja <bmborja@gdoe.net>

Fwd: Request for Substitution of Storage Cabinet - Item C IFB-019-2020

2 messages

Carmen T. Charfauros <ctcharfauros@gdoe.net>

Wed, Mar 17, 2021 at 12:00 PM

To: "Bridney M. Ichihara" <bmborja@gdoe.net>

Cc: "Kathrina O. Bayson" <kobayson@gdoe.net>

Attached is a copy of a substitution for the Ergotron cabinets. Vince also stated that the substitution meets the minimum requirements of the IFB. Price/Cost remains the same. Please prepare the paperwork for the changes and have Trini circulate to all the divisions and schools.

Thank you,

Carmen T. Charfauros**Supply Management Administrator****For Guam Department of Education****Tel: 671-475-0438****Fax: 671-472-5001**

"I am the vine, you are the branches. He who abides in Me and I in him, bears much fruit; for without Me you can do nothing" - John 15:5 NKJV

----- Forwarded message -----

From: **Vincent Dela Cruz** <vincedc@gdoe.net>

Date: Wed, Mar 17, 2021 at 11:16 AM

Subject: Re: Request for Substitution of Storage Cabinet - Item C IFB-019-2020

To: Carmen T. Charfauros <ctcharfauros@gdoe.net>

Cc: Patterson James M. Agustin <pmagustin@gdoe.net>, Earl A. Carter <eacarter@gdoe.net>

Hello Ms. Charfauros,

My team has reviewed the substitution request.

According to our research, the product substitution meets the minimum requirements for item C of the IFB.

Thanks,

Vincent Dela Cruz

Guam Department of Education - FSAIS

Business: (671) 475-0479

Fax: (671) 477-9666

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On Tue, Mar 16, 2021 at 4:11 PM John Day <john@pdsquam.com> wrote:

Hello Vince and Carmen,

Since receiving an order of 383x units for this item (Item C - Storage Cabinet), we have been trying to confirm this order with our supplier. Unfortunately these units are not available within any reasonable timeline for delivery and the price has increased from our original quotation from this supplier. We have undertaken sourcing of a replacement that we

can recommend for this item and have come up with a good replacement from ANYWHERE CART, the AC-VERT-24 Wall Mountable Charging Cabinet. Our review has determined that the proposed AC-VERT-24 substitution Storage Cabinet will provide a good replacement that actually exceeds some of the key features of the existing storage cabinet. Most importantly, we have confirmed that this Storage cabinet can be supplied within the required delivery timeline, and at the same prices offered in our bid.

I have attached our formal request for substitution of this item for your review and approval. Please feel free to contact me if you have any questions regarding this request.

Sincerely,

John Day - President & COO

Pacific Data Systems | 121 Robat Street, Suite 101 | Maite, GU 96910

671.300.0202 Direct | 671.300.0265 Fax | John@pdsguam.com

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Guam Department of Education

Guam Department of Education

 **GDOE IFB 019-2020 Substitution Request for Item C - Storage Cabinet, 03-16-2021.pdf**
964K

Bridney M. Borja <bmborja@gdoe.net>
To: "Carmen T. Charfauros" <ctcharfauros@gdoe.net>
Cc: "Kathrina O. Bayson" <kobayson@gdoe.net>

Tue, Mar 30, 2021 at 8:10 AM

Noted. I will process.

Bridney M. Borja

Buyer II - GDOE, Supply & Management Division

Address: 501 Mariner Ave Barrigada Guam 96913-1608

Phone: (671) 300-1378 Fax: (671) 472-5001 Email: bmborja@gdoe.net

Website: www.gdoe.net/District/Department/12-Office-of-Supply-Management

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[Quoted text hidden]

GDOE IFB 019-2020 Indefinite Quantity Bid Purchase of Technology Equipment, Supplies and Accessories

INDEFINITE QUANTITY BID LISTING

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6	Lanschool Air - Classroom Management Software	EA	\$ 11.50	Pacific Data Systems TPFA MUNIS – 10157	0240 – SUPPLIES & MATERIALS	

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