



Jon J. P. Fernandez
Superintendent of Education

**DEPARTMENT OF EDUCATION
OFFICE OF SUPPLY MANAGEMENT**

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501 Mariner Avenue, Suite 116
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Carmen T. Charfauros
Supply Management Administrator

August 6, 2021

AMENDMENT 1 ACKNOWLEDGEMENT FORM

IFB 033-2021

High Efficiency Particulate Absorbing (HEPA) Filtration System, Maintenance and Accessories

Please review the attached document. (All Notice/Amendments can be reviewed on our website)

Please sign **this acknowledgement page and only return this page**, attention to **DIANA D. HAYASHI** via fax (671) 472-5001 or e-mail to: ddhayashi@gdoe.net

I, _____, an authorized representative of the company named below, acknowledge receipt of **AMENDMENT 1**, for **IFB 033-2021, High Efficiency Particulate Absorbing (HEPA) Filtration System, Maintenance and Accessories**. Number of pages 9 (including this coversheet).

Company Name (Print)

Print Name

Signature

Time and Date



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AMENDMENT 1

Prospective Bidder:

Please refer to our **Invitation for Bid for IFB 033-2021 High Efficiency Particulate Absorbing (HEPA) Filtration System, Maintenance and Accessories**, a copy of which was obtained by your company for consideration.

In the Spirit of clarity and achieving the best possible solution to satisfy the requirements of **IFB 033-2021, GDOE is answering questions received for this IFB and providing additional information necessary as well as an updated BID cost form.**

***QUESTIONS FROM VENDORS AND GDOE RESPONSEs:**

J&B Modern Tech.

1. Requesting for a Pre-Bid Conference

GDOE Response: Due the time sensitivity of this procurement, all questions will be entertained through this process.

2. Assume that the Specification is the GDOE specification, in other words the filter is to be 20'x20', if The bidder offers a 24'x24' that is acceptable to GDOE? But the price must still be lowest.

GDOE Response: If the unit in the proposal meets all specifications, then the size of the filter must be compatible with the unit. This is an all or nothing procurement, meaning the equipment, supplies, service package and consumables must all be compatible.

3. Another their Concern is related to line item #2 Discharge Air Plenum (Diffuser} what is this?

GDOE Response: The Diffuser is a muffler that brings that sound (decibel level) down to an acceptable level as not to disrupt classroom instruction.

4. Another thing, is the quantity: unit to be bided is 2439 yet the plenum is 2350
And the rest three items is 2459. Is this item #3, 4 & 5 to be quoted within 5 years Or one year?

GDOE Response: The Plenum is only being ordered for 2350 units out of the 2439 total amount to be procured.

5. If I will attach an option on a separate sheet of paper is this allowed or acceptable and not a violation subject to dis-qualification of my bid submittal.

GDOE Response: Yes. Please see attached updated the BID cost form to provide an option for the items listed on the BID cost form. Separate documentation may be provided by the bidder for additional description and or reference.

6. This bid will cost huge amount in other words these cost a multimillion and needs bonding so for the insurance needs further scrutiny and what this means it might take a little bit longer time, says around ten days to two weeks for the approval plus the supplier price quote figure to wait

GDOE Response: Unfortunately, due to the urgent need of the equipment and the time constraints to get the items on island and installed in the schools, we will not be able to entertain any requests for extensions.

ST Guam:

1. The description of the product states that it is not meant to limit or restrict competition. Please confirm a bidder may submit a product that is substantially equivalent to paragraph 2.2.

GDOE Response: Yes, any bidder may submit a proposal for a product that does meet the required specification. Please refer to Section 2.2 Purpose of the IFB for the following reference: Any specified brands used as a standard of quality, performance and characteristics. The brand and model are strictly for the Bidder's information and are not intended to limit or restrict competition. Substantially equivalent products to the specified brand.

2. Did DOE meet with any individual, agent, or otherwise, that is connected to the Carrier brand in any way prior to the issuance of GDOE IFB 033-2021?

GDOE Response: We researched and met with different companies marketing various filtration units. This is not the first purchase of HEPA Filtrations Systems for the Department and we've also sought recommendations from the medical profession on effective units available. Please refer to Section 2.2 Purpose of the IFB for the following reference: Any specified brands used as a standard of quality, performance and characteristics. The brand and model are strictly for the Bidder's information and are not intended to limit or restrict competition. Substantially equivalent products to the specified brand.

3. Did any individual, agent, or otherwise, that is connected to the Carrier brand in any way help in any way with the preparation of GDOE IFB 033-2021?

GDOE Response: Carrier was one of the previous vendors supplying HEPA Filtrations for the Department. While installing the units, GDOE personnel saw the units. The previous procurement documents were also reviewed in determining what specs would best suit our needs to ensure a safe environment for our students and employees. Please refer to Section 2.2 Purpose of the IFB for the following reference: Any specified brands used as a standard of quality, performance and characteristics. The brand and model are strictly for the Bidder's information and are not intended to limit or restrict competition. Substantially equivalent products to the specified brand.

4. The Carrier descriptive literature provided in GDOE IFB 033-2021 specifies minimum 200 CFM and maximum 1500 CFM. Please confirm whether the minimum CFM is 200 or 500.

GDOE Response: The minimum CFM is 500.

5. The Carrier descriptive literature provided in GDOE IFB 033-2021 specifies that the unit should be able to be mounted horizontally as well as being portable. Please confirm whether the product must be horizontally mountable.

GDOE Response: No, horizontal mounting is not required.

6. The Carrier descriptive literature provided in GDOE IFB 033-2021 specifies HEPA filter rack and sealing design meet air leakage requirement. Please explain what is a “HEPA filter rack” and “air leakage requirement.”

GDOE Response: The filter rack is the area where the actual HEPA filter sits and is contained within the unit. This filter design is what “scrubs” and actually scrubs the air of impurities, to include the Corona Virus, trapping it in the filter.

7. The Carrier descriptive literature provided in GDOE IFB 033-2021 provides multiple bullet points under “PRODUCT HIGHLIGHTS AND SPECS”. Please confirm whether every bullet point is a required specification for the product being procured under GDOE IFB 033-2021.

GDOE Response: Please refer the “Must Have” Listed under Section 2.2 “Purpose” of the IFB Packet.

8. The Carrier descriptive literature provided in GDOE IFB 033-2021 identifies multiple descriptions and specifications for the Carrier Model FN1AAF. Please confirm whether the product must meet every single description identified in the sixteen pages of descriptive literature included in GDOE IFB 033-2021.

GDOE Response: Please refer the “Must Have” Listed under Section 2.2 “Purpose” of the IFB Packet.

9. Please explain what 99.97% HEPA filter means.

GDOE Response: This means particles or particulates as small as 0.3 microns are removed from the air.

10. The Carrier descriptive literature provided in GDOE IFB 033-2021 states “-40,000 hour”. Please confirm what is the amount of total life hours the product must have.

GDOE Response: The 40,000 hours refers to the HEPA Filter total life hours. With the preventative maintenance plan, we are expecting the units to have a much longer life span.

11. Can a product exceed the maximum or minimum requirements set forth by GDOE IFB 033-2021? In other words, would a product that exceeds the specifications be responsive to GDOE IFB 033-2021?

GDOE Response: Yes.

12. Please specify what is required to be provided under Item No. 3, the 5 year preventative maintenance plan.

GDOE Response: Please refer to GDOE response for question 1. The Preventative Maintenance Plan includes: 1) annual cleaning of the units; 2) Pre-filter replacement; 3) replacement of UV Bulbs and 4) replacement of the HEPA filter.

JMI Guam:

1. We are seeing a delay in response in majority of our off island vendors due to the ongoing pandemic. We would like to request an extension on the submittal dates for this bid for another week

GDOE Response: Unfortunately, due to the urgent need of the equipment and the time constraints to get the items on island and installed in the schools, we will not be able to entertain any requests for extensions.

JWS Guam:

1. Unit we wish to tender has a 1200 CFM maximum with an area coverage of 1200 Ft³. Our units are measured from an HVAC standard of 6 feet of ducting. Where most companies / machines measure their CFM's from the fan or exhaust point. Point being head to head comparison our units are likely equal or superior to the 1500 CFM specification. In addition, the biggest difference is our units have much lower decibels, at 45 dB on low and up to 55 and 59 dB versus the catalog spec of 67 dB At 8 dB higher this is almost double the sound volume that is being produced. (a 10dB increase is double). We make note of this as "sound" does not have a specific requirement but is a huge concern for classrooms and offices as noisy machines disrupt learning and concentration or just get turned off completely. Which in turn, ends up not serving its main purpose. With above mentioned, we kindly request for GDOE to please reconsider amending current specification of "Maximum 1500CFM" to reflect "Maximum of 1200CFM"

GDOE Response: The maximum 1500 CFM allows for larger rooms. We will need to stick to than range requirement.

2. With such a large capacity order, specifically: 2,439 Units, 2,350 Diffusers, 2, 459 Bulbs and Filters. The 30 day delivery requirement will be unattainable for most if not all bidders. To also keep into consideration, the extreme negative impact COVID-19 has had worldwide with Logistics/Shipments. We kindly request for GDOE to please reconsider amending current specification delivery of "30 days" to reflect "90-110 days"

GDOE Response: While we understand the issues of supply and demand, to include worldwide shipping challenges, it is necessary for GDOE to set deadlines that will ensure we receive the equipment and have installation as quickly as possible. We would prefer to maintain the established deadline.

3. Unit we wish to tender, technically has a built-in sound diffuser. With our unit's professionally designed features, specifically the Angled Vertical Airflow and Versatile Integrated Manifold coupled together creates the units to run at 45 dB on low and up to 55 and 59 dB (Mentioned in Question 1) Will GDOE consider this built-in specification as replacement for supply requirement of "Discharge Air Plenum (Diffuser)"? To add, if accepted this should significantly reduce cost and allow GDOE to allocate funds towards other important matters.

GDOE Response: Your packet submission should reflect that the proposed unit has an internal mechanism that addresses sound control and to what extent.

Hanna:

1. GDOE chose one brand from Carrier called OPTICLEAN with UV + HEPA Filter to match their specs or equivalent?

GDOE Response: Any specified brands used as a standard of quality, performance and characteristics. The brand and model are strictly for the Bidder's information and are not intended to limit or restrict competition. Substantially equivalent products to the specified brand.

2. This is 100% federally funded and I was hoping to supply best out of best for our kids in public or private school? HEPA filter is 1940 technology when US made atomic bomb and made from fiberglass It can't be recycle, we buried today under ground and after 500 years later HEPA filter will be there as is and to buried 2500+ replacement filter every 3-6 month is many numbers harming our island soil environmentally, So our Airdog Air Purifier is washable and reusable It means am I still eligible to bid because I don't have costly replacement HEPA filter?

GDOE Response: The HEPA Filter is a requirement.

3. If GDOE can amend or add each provider to provide FC or FCC register or certificates along with proof of device can destroy or kill COVID-19, Influenza, SARS, Bacteria and germs etc. to make sure we protect our kids and use the right equipment.

GDOE Response: No question asked.

4. Filtration system written on the bid package Airdog is overqualified. The only issues we don't meet is Airdog doesn't have after cost. This is the reason why few private schools, churches, shopping malls, Hotels and the US Navy are ordering extra units.

Is when you are overqualified can we still be eligible to bid?

GDOE Response: This is an Invitation for Bid and it is open to all vendors and contractors. What a vendor has to offer will be reviewed by a committee that will determine whether or not the product offered meets the requirements stated in Section 2.2 PURPOSE of the IFB.

5. Airdog X8 short specs If I may share:
Washable lifetime TPA technology filter, (detachable sensor for AQI, Humid, PM, wireless router) 4 speed motor, auto mode sensor, app control from anywhere in the world, Electrical Wired Frame {Zapper Plate}, Carbon Filter {Eliminate Odor}, LCD screen for AQI & Color sensor and much more.
2019 FORBES Magazine chose ranking #1 in the world for filter award. Just want it to verify is Airdog brand eligible to bid and below attachment is from "Career Corp Website" they need to brief California customers about OPTI clean can cause cancer, low birth defects or other reproductive harm thanks

GDOE Response: No question was asked.

Carrier:

1. Delivery of High Efficiency Particulate Absorbing (HEPA), Filtration System (OptiClean)
Will delivery within 30-45 Days acceptable?

GDOE Response: While we understand the issues of supply and demand, to include worldwide shipping challenges, it is necessary for GDOE to set deadlines that will ensure we receive the equipment and have installation completed as quickly as possible. We would prefer to maintain the established deadline.

2. Delivery of High Efficiency Particulate Absorbing (HEPA), Filtration System (OptiClean)
Will delivery within 60-90 Days acceptable?

GDOE Response: While we understand the issues of supply and demand, to include worldwide shipping challenges, it is necessary for GDOE to set deadlines that will ensure we receive the equipment and have installation completed as quickly as possible. We would prefer to maintain the established deadline.

Requirement:

Made in America/Guam Procurement

Provisions under the ESF-SEA, ESF II-SEA and ARP-OA SEA, in line with Executive Order 14005, include guidance that the procurement of supplies, equipment, and contractual services are to capitalize on the opportunities to utilize those produced in, and services offered in, the United States. As per President Joe Biden, Executive Order 14005 of January 25, 2021:

"The United States Government should, whenever possible, procure goods, products, materials, and services from sources that will help American businesses...and help America's workers thrive."

In addition, Guam Code Annotated (GCA) Title 5 §5008 provides further instruction related to vendor registration:

"All procurement of supplies and services shall be made from among businesses licensed to do business on Guam and that maintain an office or other facility on Guam...."

Vendors that have met these requirements are to register with the GDOE and become established in the MUNIS Financial Management System.

CURBSIDE DROP OFF

As always, our highest priority is to help ensure the health and safety of our employees, customers, and suppliers while meeting our requirements of the Guam Procurement Laws. Here's what you can expect from us:

All Vendors must call the following number: **671-475-0438** or **671-689-9022** prior to arriving to our site to schedule a drop off of their bids/proposals. If you are dropping off the day of the Bid opening - August 13, 2021, please call **671-475-0438**.

- Compliance with applicable government regulations related to the containment of Coronavirus.

All participants are expected to follow CDC Guidelines including:

- Avoid direct contact by maintaining a 6 foot distance using drop off/pick up procedure as follows:
 - o Ideally, the vendor and the buyer should clean/sanitize their hands prior to the exchange and wear protective face gear: face masks/face shields.
 - o Buyer should obtain description of the vendors vehicle or other identifying information
 - o Once vendor arrives they should remain in their vehicle until the buyer signals them to exit their POV
 - o Vendor must place their submissions "Bid or Proposals" in the designated container by the curb and must maintain a distance of 6 feet from the buyer.
 - o Once the buyer has the vendor's submission, buyer will clean/sanitize submissions and his/her hands immediately.

All else remains the same.

Sincerely,


CARMEN T. CHARFAUROS
Supply Management Administrator

BID FORM as of 08/06/21
GDOE IFB No. 033-2021
HIGH EFFICIENCY PARTICULATE ABSORBING (HEPA) FILTRATION SYSTEM, MAINTENANCE AND ACCESSORIES

*Bidders are to provide pricing information for all as this is an ALL or NONE BID.

ITEM NO.	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION PRICE	DELIVERY TIME
1	OPTICLEAN Air Scrubber/Negative Air Machine 1500 CFM Model #FN1AAFO15000 Order includes: UV DUAL Lamp 115V Model # UVLCC2LP1020-A05 Pre-filter MERV 7 & HEPA Filters, Surge Protector/Timer (12 Amps - 7 Day Programmable) for every GDOE classroom and enclosed common areas (cafeterias, gyms, libraries, high traffic office space). Purchase package includes: Shipping & Handling, On-site delivery, Installation, Start up and collaboration of asset tagging.	2439			
2	Discharge Air Plenum (Diffuser)	2350			
3	5 YR Preventative Maintenance Plan to include four month inspections and cleaning of all units district wide	2459			
4	Preventative Maintenance Consumables Includes: UV bulbs & Filters for all units. Must be compatible with the awarded HEPA filtration system	2459			
5	Hazardous Waste Removal & Disposal For all used HEPA Filters replaced within 5YR Maintenance period in GDOE.	2459			
6	OPTIONS: Vendor may provide options relative to the above stated items. Further details for the options may be put on a separate document.				

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PLEASE CHECK HERE () IF YOU ARE CLAIMING STATUS AS A SERVICE - DISABLED VETERAN OWNED BUSINESS UNDER 5 GCA § 5012. THE FOLLOWING ARE REQUIRED:

1. DD214 FORM & DISABILITY AWARD LETTER FROM U.S. DEPARTMENT OF VETERANS AFFAIRS MUST BE SUBMITTED AT THE TIME OF BID SUBMISSION, AND
 2. THE SERVICE-DISABLED OWNER OF THE BUSINESS HAS FILED INDIVIDUAL TAX RETURNS ON GUAM FOR A PERIOD OF AT LEAST THREE CONSECUTIVE YEARS PRIOR TO BIDDING ON THIS IFB.
- (If any alterations are done to this bid cost form, GDOE will find Bidder non-responsive)

BIDDER REPRESENTATIONS:

By signing below, I represent that I am an authorized representative of

PRINT COMPANY NAME HERE:

And that by submission of this bid, the company is making an offer to provide goods described on GDOE IFB 033-021 for the price stated above and specifications stated on the Technical Specifications BID form. I also confirm that the bid price shall remain firm and irrevocable for ninety (90) days from the opening of this bid. Once awarded, prices shall remain firm throughout the term of this bid.

Name of Bidder

(Company Name): _____

Signature of Authorized Representative _____

Date: _____

Printed Name of _____

Title: _____